VANMOOF FACED STRATEGIC AND OPERATIONAL CHALLENGES AFTER STRUGGLES TO RAISE CAPITAL AMID GROWING COMPETITION AND SUSTAINED LOSSES

MOODY'S E	oopy's EDFX VanMoof Global Holding B.V.				Early Warning Signal		
1-Year PiT P	D vs. Trigger PD ABOVE	TRIGGER Trigger Def	inition ①			<u>+</u>	2
3M 6M	1Y 2Y 3Y 5Y	All		12/01/2018	То	06/01/20	23
15%	Supply chai negative margins						
10%	Losses from R&D, production, and marketing costs	Demand fo	r e-bikes soars pandemic	Steep repair insufficie		acement co pital raiseo	
5%	······	·		\mathcal{N}			•.

Founded in 2009, VanMoof is a global bicycle manufacturer specializing in the production of electric bikes ("e-bikes"). The company enjoyed early positive feedback from the cycling community, won many accolades, and boasted about being the most funded e-bike company in the world. The pandemic also allowed the company to ride a boom as the market saw a surge in demand for e-bikes. However, the firm struggled with its <u>below-cost</u> pricing strategy, overstocking, and steep <u>costs</u> of after-sales care. Amid growing competition in the e-bike space and uphill <u>attempts</u> to raise more capital, the company was driven to bankruptcy.